



## THE CORINTHIAN YACHT CLUB OF PHILADELPHIA GENERAL MANAGER PROFILE

### **Mission Statement:**

*The Corinthian Yacht Club of Philadelphia is a premier private club, rich in tradition, promoting participation and education in all aspects of yachting. The Club provides excellent facilities, services and programs for member enjoyment.*

### **Vision Statement:**

*To be the private yacht club of choice in the greater Philadelphia area*

The Corinthian Yacht Club of Philadelphia was established in 1892 and is celebrating its 125<sup>th</sup> anniversary this year. The clubhouse dates back to the mid 1700's, and the property was the site of the original Swedish Colony in 1643. Its Past Commodores are a Who's Who of Philadelphia, with names like Drexel, DuPont, Lippincott, Longstreth, Pew, Van Rensseler and Wanamaker, to name a few.

It is a participatory club of individuals and families with an interest in sailing, sailboat racing, cruising, boating and trap shooting. Conveniently located on eleven acres of beautiful Delaware River waterfront in Essington, PA, Corinthian is one of the oldest continuously operating yacht clubs in the country.

Members enjoy three seasons of one-design club racing on Lasers, J22s, Vanguard 15s and Optimists; seasonal trap shooting; semi-annual sailboat cruises on the Chesapeake Bay or one of the Club's many social and educational events. The Club also has a vigorous junior sailing program and learn-to-sail classes. The Club is host to college sailing teams from Drexel and Villanova Universities and the University of Pennsylvania. The Main Line Scholastic Sailing Association was developed five years ago with over twenty-five schools now participating in Spring and Fall programs, with 70 students in each program at CYCoP. The Club is a member of the Mid Atlantic Yacht Racing Association.

Privileges of the club include access to the dining room and porches, parlors, outdoor deck, locker rooms and recently rebuilt swimming pool. The waterfront services include docks with water and electricity, and a number of moorings and slips. The Club also owns 4 Flying Scots and several Vanguard 15's, 420's FJ's, canoes, kayaks and stand up paddle boards for member use. Members enjoy reciprocity with the Yachting Clubs of America, as well as several other select clubs. Boat storage is available on the property.

Unlike other traditional clubs, The Corinthian is a for profit club, so there are less restrictions on outside business, which the Club takes advantage of. The new GM will need to be able to balance the use of the facilities by members and non-members.

### **Goals and Objectives**

Ensure maximum member and guest satisfaction for all services and facilities provided, working within the guidelines as set forth by the Club's mission and budget. Provide a congenial atmosphere for all members and guests.

### **Job Summary**

Serve as chief operating officer of the club. Manage all aspects of the club including its activities and the relationships between the club and its board of directors, members, guests, employees, community, government and industry. Coordinate and administer the club's policies as defined by its board of directors. Develop operating policies and procedures and direct the work of all department managers. Implement and monitor the budget, monitor the quality of the club's products and services and ensure maximum member and guest satisfaction. Secure and protect the club's assets, including facilities and equipment.

### **Top Core Values**

- Committed to yachting and sailing, including education
- Maritime history and tradition
- Good sportsmanship
- Trap shooting
- Camaraderie - Friendships among members
- Welcoming social and family-friendly venue
- Support of Junior /high school and college sailing teams

The current GM is leaving to assume another position, after almost eight years of excellent service to the Club. The new GM will be expected to have an affable personality and continue the established and honored traditions to maintain the high standards and profile of The Corinthian Yacht Club with his or her presence.

**Qualifications:** Candidates with a Bachelor's Degree from a four year university or college in Business Administration, Finance, or Hospitality Management and with the CCM designation are preferred. 5-8 years General Manager or senior management experience in the hospitality industry or club management. A sailing background is also a plus.

The Club will offer a competitive compensation plan, along with standard benefits.

To apply, please send a compelling cover letter with your resume to Search Committee - [memberservices@cycop.com](mailto:memberservices@cycop.com).

All applications will be held in the utmost confidence.